



Rhinelanders Area Chamber of Commerce

Board of Directors Meeting

Wednesday, November 23, 2011

7:30 am in the Chamber Conference Room

- I. Call to Order
- II. Introductions
- III. Approval of Agenda
- IV. Approval of October Minutes
- V. Financial Report
 - a. Profit and Loss, Balance Sheet
 - b. Membership Reports
 - c. Accounts Payable, Accounts Receivables, Transactions
 - d. Chamber Gift Checks
- VI. Old Business
 - a. 2012 Area Guide
 - b. Events Update
 - i. Home Show
 - ii. Hops & Vines
 - c. Annual Dinner
 - d. Election of Officers
 - e. 2012 Budget
- VII. New Business
- VIII. Partner Reports
- IX. Adjourn

Upcoming Board Meetings:

The Board meets the 4th Wednesday of Each Month at 7:30 am

December 28, 2011

January 25, 2011

Upcoming Business After 5:00:

Business After 5:00 is held the 3rd Wednesday of Each Month

December 21st – Rhinelanders Café & Pub & Eckert Kost

January 26th – Annual Dinner



Rhineland Area Chamber of Commerce

Board of Directors Meeting

Minutes – October 26, 2011

Directors Present:

• Brett Aylesworth		Billi Fisher - excused	Roger Luce - excused
• Deb Berns		Brian Gaber - excused	Dan Kuzlik - excused
• Sue Bessert	• Deanna Olds		• Eileen Persike
• Dan Brekke	• Mike Gruett		• Erin Skinner
• Dan Buckley	• Mayor Dick Johns		
Jennifer Cordy - excused	Tony Jones		• Samantha Stauber
• Sandy Edington	• Linda Krebsbach		Kim Swisher - excused

Staff Present: Lara Reed

Meeting called to order by Skinner at 7:35am

Motion carried to approve the September agenda and August minutes.

Financial Reports

September financial reports reviewed. HMC expenses and revenues included in this month's reporting. When looking at NAIFC year to year comparison Skinner asked the Board to remember there was some grant money given and considered as income that will not be on this year's finances. Some Members have two receivable notes because their Membership dues are still outstanding and they also now have an invoice for the 2012 Area Guide. A reminder that Room Tax should be received in the first week of November for the 3rd Quarter.

Motion made and carried to approve the financials.

Old Business

The Membership letters, surveys and new 2012 Investment schedule were sent to all Members. Some are confusing the information as an invoice, it is not. Reed is contacting Members if they send in checks to let them know payment was not necessary. Will also include a note in the upcoming Hodag Happenings. As the surveys are being sent it the comments are being collected and we will go over those at a later Board meeting.

2012 Area Guide signup sheet was circulated. Reed asked that if any Board Members signed up to talk to businesses they do not intend to make contact with they cross their name off the sheet so that she can contact them. Will also now add a QR code option for advertisers that the Star Journal can create and add to the Ads.

A motion was made to approve Matt Schneringer to the Board vacancy left open by Laurie Schlitt's resignation with a term ending in December 2012. The motion was approved. Schneringer is the new CEO at the YMCA of the Northwoods.

New Business

Chamber Staffing: Reed informed the Board that Pat Broukal retired from her position at the Chamber. Reed will be hiring a new part time events & programming coordinator after the first of the year. Until then Kate Bauman has agreed to pick up the extra hours with the understanding that after the first of the year those hours may be reduced again.

Chamber Hours: The Chamber hours as well as call volumes and walk in counts were examined for all of 2010 and 2011. Most Saturdays less than 10 total contacts are made in both phone calls and visits to the Chamber. Reed also contacted the surrounding Chambers to find out their hours and majorities of Chambers are never open on Saturdays or close on Saturdays during the winter. The Rhinelander Chamber will follow winter hours this season and will be closed on Saturdays. There will be some exceptions, the first Saturday of deer hunting season the Chamber will be open as well as New Year's Eve. In addition, Reed will monitor traffic and snowfall during the week and if the Chamber is busy and we have a snowy winter we will open in certain Saturdays. Finally, the box outside of the Chamber will be stocked full of maps and areas guides which are the most requested items at the Chamber anyway to meet the needs of our visitors.

Annual Dinner: The annual dinner will be held on Thursday January 26th at 5pm in place of that month's Business After 5. Reed will be sending out bid requests to the Members large enough to host us and will be making a decision on a location after those bids are received. Reed asked if anyone is interested in helping to plan the dinner to please let her know as well as any ideas you might have to spice up this year's event. Reed wants to expand the awards given and asked for suggestions. One suggestion is to give a Business/Professional, Tourism and Retail Business of the Year Award. Also suggested to honor the Chamber Members celebrating 100 years in business – O'Melia & Pub.

Election of Officer: Skinner asked the Board to be thinking about nominations or volunteering for an Executive Committee position for 2012. Skinner and Cordy's terms will both be up this year. Skinner will ask for nominations at the next Board meeting.

Reed asked if anyone was interested in helping to create the 2012 Budget to let her know. Skinner and Stauber volunteered to help.

Partner Reports

Mayor: the AT&T tower is now up. The flag will be raised hopefully on November 11th. The flag will be 60x30 feet.

Krebsbach: Two greetings were held in October and there are 16 businesses on the tickle list. The group has two new prospective members who will be invited to join beginning in January.

Bessert: DRI annual dinner being held this evening. The Hodags on Parade auction will be November 12th. The new business directory and map is now available.

Motion to adjourn carried at 8:30 a.m.

Upcoming Events and Activities:

- Business After 5: November 16th, Holiday Acres

- Board Meeting: November 23rd; at 7:30 am at the Chamber
- Young Professionals Outing: November 25th; helping at the Christmas Parade and Tree Lighting
- Christmas Parade and Tree Lighting: November 25th

Rhineland Area Chamber of Commerce, Inc.
Profit & Loss Budget Performance
October 2011

	Oct 11	Budget	Jan - Oct 11	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4004-02 · Room Tax	0.00		18,558.23	26,250.00	35,000.00
4009-00 · Membership Investment	1,241.18	6,534.96	72,585.44	65,349.61	78,419.53
4010-00 · New Memberships	1,641.00	1,000.00	11,418.50	10,000.00	12,000.00
4029-00 · Guide Advertising	0.00		14,255.00	10,000.00	10,000.00
4030-00 · Sponsorships	0.00		7,592.00	6,550.00	6,550.00
4031-00 · Registration Income	0.00	4,200.00	54,606.00	42,000.00	50,400.00
4033-00 · Leadership Oneida County	2,120.00		5,192.42	5,250.00	5,250.00
4034-00 · Young Professionals Group	10.00		31.00		
4035-00 · Hodag Mkt Place Lease Pymt	0.00	191.67	1,359.31	1,916.66	2,300.00
4040-00 · Merchandise Income	786.86		11,866.89	20,000.00	20,000.00
4043-00 · Concessions	0.00		0.00	1,000.00	1,000.00
4044-00 · Raffle Income	54.00	50.00	7,128.00	3,100.00	3,200.00
4045-00 · Ticket Sales	0.00	4,250.00	0.00	4,250.00	4,250.00
4055-00 · DNR Revenue	18.00		360.25		
4080-00 · Gift Certificate Revenue	0.00	250.00	258.25	2,500.00	3,000.00
4115-00 · Chamber Map	1,400.00		1,400.00		
4240-00 · Administrative Fees	0.00		0.00		
4250-00 · Royalties and Commissions	15.62		387.92	262.50	350.00
4260-00 · Donation	804.00	83.33	1,100.00	833.34	1,000.00
4500-00 · Miscellaneous Income	0.00		164.84		
4700-00 · Other Income	10.00		260.00		
Total Income	8,100.66	16,559.96	208,524.05	199,262.11	232,719.53
Cost of Goods Sold					
5040-00 · Merchandise Purchases	1,319.93	1,000.00	4,010.53	10,000.00	12,000.00
5041-00 · Hodag Market Place Sales	1,548.70		3,756.60		
Total COGS	2,868.63	1,000.00	7,767.13	10,000.00	12,000.00
Gross Profit	5,232.03	15,559.96	200,756.92	189,262.11	220,719.53
Expense					
4000-00 · Reconciliation Discrepancies	0.00		77.51		
6000-00 · Wages					
6001-00 · Director's Salary	2,923.04	3,750.00	24,403.13	37,500.00	45,000.00
6002-00 · Staff	1,640.00	3,007.67	12,987.02	30,076.66	36,092.00
6005-00 · Temporary Staffing	0.00	0.00	28,875.98	0.00	0.00
6000-00 · Wages - Other	0.00		171.48		
Total 6000-00 · Wages	4,563.04	6,757.67	66,437.61	67,576.66	81,092.00
6010-00 · Payroll Expenses	701.22	675.77	3,188.86	6,757.66	8,109.20
6020-00 · Employee Benefits					
6020-03 · Health Insurance	0.00	250.00	750.00	2,500.00	3,000.00
Total 6020-00 · Employee Benefits	0.00	250.00	750.00	2,500.00	3,000.00
6050-00 · Advertising					
6050-50 · Area Guide	0.00		8,995.00	8,700.00	8,700.00
6050-00 · Advertising - Other	104.70	845.83	6,941.87	8,458.34	10,150.00
Total 6050-00 · Advertising	104.70	845.83	15,936.87	17,158.34	18,850.00

Rhineland Area Chamber of Commerce, Inc.
Profit & Loss Budget Performance
October 2011

	Oct 11	Budget	Jan - Oct 11	YTD Budget	Annual Budget
6068-00 · Office and Postage					
6069-00 · Office Supplies	172.49	333.33	2,896.64	3,333.34	4,000.00
6070-00 · General Postage	0.00	291.67	4,405.04	2,916.66	3,500.00
6071-00 · Computer Service and Software	67.87	29.17	980.52	291.66	350.00
6072-00 · Postage Machine Lease	0.00	83.33	979.28	833.34	1,000.00
6073-00 · Copier Lease	0.00	250.00	2,415.67	2,500.00	3,000.00
Total 6068-00 · Office and Postage	240.36	987.50	11,677.15	9,875.00	11,850.00
6080-00 · Travel and Entertainment	0.00	32.50	373.88	325.00	390.00
6085-00 · Split Profit for Events	0.00		2,574.72		
6090-00 · Event Supplies	82.89	179.58	4,235.80	1,795.84	2,155.00
6093-00 · Ambassador Expenses	0.00	5.83	64.59	58.34	70.00
6094-00 · Prize Payouts	0.00	1,269.79	17,246.00	12,697.92	15,237.50
6095-00 · Food and Beverage	0.00	625.00	6,060.77	6,250.00	7,500.00
6096-00 · Entertainment	0.00	662.50	906.00	2,650.00	2,650.00
6097-00 · Rentals	2,028.25		8,440.30	9,050.00	9,050.00
6098-00 · Raffle Items	0.00		668.47	2,400.00	3,200.00
6100-00 · Insurance					
6100-01 · Officers Liability Insurance	0.00		1,335.00		1,700.00
6100-02 · Workers Compensation Insurance	0.00		965.00		700.00
6100-03 · Property & Liability Insurance	0.00		2,566.00		2,374.00
6100-04 · Auto Liability Insurance	0.00		0.00		187.00
6100-05 · Event Insurance	0.00		855.00	800.00	800.00
6100-00 · Insurance - Other	0.00		95.37		
Total 6100-00 · Insurance	0.00		5,816.37	800.00	5,761.00
6130-00 · Professional Fees	200.00	500.00	3,351.99	5,000.00	6,000.00
6140-00 · Sales Tax Expense	360.53	183.33	1,975.07	1,833.34	2,200.00
6150-00 · Licenses & Permits	0.00	31.25	260.00	312.50	375.00
6155-00 · DNR Registrations	-88.50		239.75		
6160-00 · Repair and Maintenance					
6160-01 · Building and Grounds	541.03	325.00	4,228.61	3,250.00	3,900.00
6160-02 · Equipment	0.00	333.33	1,780.01	3,333.34	4,000.00
6160-03 · Snow & Lawn Care	0.00	83.33	697.50	833.34	1,000.00
6160-04 · Trash Disposal	54.56	57.00	286.87	570.00	684.00
Total 6160-00 · Repair and Maintenance	595.59	798.66	6,992.99	7,986.68	9,584.00
6170-00 · Personal Property Tax	0.00	9.17	128.04	91.66	110.00
6180-00 · Utilities					
6180-01 · Frontier Telephone	269.87	300.00	2,723.36	3,000.00	3,600.00
6180-02 · Internet	68.56	70.00	685.60	700.00	840.00
6180-03 · Electric/Gas	386.00	350.00	4,193.30	3,500.00	4,200.00
6180-04 · Water Utilities	0.00	75.00	529.50	750.00	900.00
Total 6180-00 · Utilities	724.43	795.00	8,131.76	7,950.00	9,540.00

Rhineland Area Chamber of Commerce, Inc.
Profit & Loss Budget Performance
October 2011

	Oct 11	Budget	Jan - Oct 11	YTD Budget	Annual Budget
6200-00 · Dues & Subscriptions	2,214.25	208.33	3,781.25	2,083.34	2,500.00
6220-00 · Education/Seminars	350.00		350.00		
6270-00 · Security System	112.93		441.46	350.00	350.00
6275-00 · Bank /Credit Card Fees	0.00	233.33	875.63	2,333.34	2,800.00
6280-00 · Dropped Members	1,397.50	400.00	3,615.01	4,000.00	4,800.00
6300-00 · Depreciation	697.10	506.00	6,971.00	5,060.00	6,072.00
6310-00 · Volunteers	0.00	3.33	0.00	33.34	40.00
6900-00 · Gift Check Adjustments	0.00	0.00	3,349.73	0.00	0.00
Total Expense	14,284.29	15,960.37	184,918.58	176,928.96	213,285.70
Net Ordinary Income	-9,052.26	-400.41	15,838.34	12,333.15	7,433.83
Other Income/Expense					
Other Income					
4300-00 · Interest Income	0.00		0.00		30.00
Total Other Income	0.00		0.00		30.00
Other Expense					
9010-00 · Interest Expense	385.46	691.67	2,847.24	6,916.66	8,300.00
9020 · Fines and Penalties	14.57		497.59		
Total Other Expense	400.03	691.67	3,344.83	6,916.66	8,300.00
Net Other Income	-400.03	-691.67	-3,344.83	-6,916.66	-8,270.00
Net Income	-9,452.29	-1,092.08	12,493.51	5,416.49	-836.17

Rhineland Area Chamber of Commerce, Inc.
Profit & Loss Prev Year Comparison
 January through October 2011

	Jan - Oct 11	Jan - Oct 10	\$ Change	% Change
Ordinary Income/Expense				
Income				
4004-02 · Room Tax	18,558.23	18,910.06	-351.83	-1.9%
4009-00 · Membership Investment	72,585.44	67,489.53	5,095.91	7.6%
4010-00 · New Memberships	11,418.50	6,588.50	4,830.00	73.3%
4015-00 · New Building Pledges	0.00	7,300.00	-7,300.00	-100.0%
4029-00 · Guide Advertising	14,255.00	19,964.00	-5,709.00	-28.6%
4030-00 · Sponsorships	7,592.00	15,932.95	-8,340.95	-52.4%
4031-00 · Registration Income	54,606.00	54,154.55	451.45	0.8%
4033-00 · Leadership Oneida County	5,192.42	5,775.00	-582.58	-10.1%
4034-00 · Young Professionals Group	31.00	30.00	1.00	3.3%
4035-00 · Hodag Mkt Place Lease Pymt	1,359.31	2,542.02	-1,182.71	-46.5%
4040-00 · Merchandise Income	11,866.89	16,142.74	-4,275.85	-26.5%
4043-00 · Concessions	0.00	3,603.11	-3,603.11	-100.0%
4044-00 · Raffle Income	7,128.00	2,635.07	4,492.93	170.5%
4045-00 · Ticket Sales	0.00	340.00	-340.00	-100.0%
4055-00 · DNR Revenue	360.25	0.00	360.25	100.0%
4080-00 · Gift Certificate Revenue	258.25	216.25	42.00	19.4%
4115-00 · Chamber Map	1,400.00	0.00	1,400.00	100.0%
4240-00 · Administrative Fees	0.00	940.00	-940.00	-100.0%
4250-00 · Royalties and Commissions	387.92	209.39	178.53	85.3%
4260-00 · Donation	1,100.00	692.81	407.19	58.8%
4500-00 · Miscellaneous Income	164.84	0.00	164.84	100.0%
4600-00 · Grant Income	0.00	13,345.00	-13,345.00	-100.0%
4700-00 · Other Income	260.00	0.00	260.00	100.0%
Total Income	208,524.05	236,810.98	-28,286.93	-11.9%
Cost of Goods Sold				
5040-00 · Merchandise Purchases	4,010.53	9,024.06	-5,013.53	-55.6%
5041-00 · Hodag Market Place Sales	3,756.60	0.00	3,756.60	100.0%
Total COGS	7,767.13	9,024.06	-1,256.93	-13.9%
Gross Profit	200,756.92	227,786.92	-27,030.00	-11.9%
Expense				
4000-00 · Reconciliation Discrepancies	77.51	0.00	77.51	100.0%
6000-00 · Wages				
6001-00 · Director's Salary	24,403.13	38,032.71	-13,629.58	-35.8%
6002-00 · Staff	12,987.02	27,766.28	-14,779.26	-53.2%
6005-00 · Temporary Staffing	28,875.98	8,079.87	20,796.11	257.4%
6000-00 · Wages - Other	171.48	0.00	171.48	100.0%
Total 6000-00 · Wages	66,437.61	73,878.86	-7,441.25	-10.1%
6010-00 · Payroll Expenses	3,188.86	5,094.97	-1,906.11	-37.4%
6020-00 · Employee Benefits				
6020-03 · Health Insurance	750.00	2,500.00	-1,750.00	-70.0%
Total 6020-00 · Employee Benefits	750.00	2,500.00	-1,750.00	-70.0%

Rhineland Area Chamber of Commerce, Inc.
Profit & Loss Prev Year Comparison
 January through October 2011

	Jan - Oct 11	Jan - Oct 10	\$ Change	% Change
6050-00 · Advertising				
6050-50 · Area Guide	8,995.00	13,062.63	-4,067.63	-31.1%
6050-00 · Advertising - Other	6,941.87	19,553.21	-12,611.34	-64.5%
Total 6050-00 · Advertising	15,936.87	32,615.84	-16,678.97	-51.1%
6068-00 · Office and Postage				
6069-00 · Office Supplies	2,896.64	3,790.08	-893.44	-23.6%
6070-00 · General Postage	4,405.04	5,712.52	-1,307.48	-22.9%
6071-00 · Computer Service and Software	980.52	342.78	637.74	186.1%
6072-00 · Postage Machine Lease	979.28	674.59	304.69	45.2%
6073-00 · Copier Lease	2,415.67	2,958.35	-542.68	-18.3%
Total 6068-00 · Office and Postage	11,677.15	13,478.32	-1,801.17	-13.4%
6080-00 · Travel and Entertainment	373.88	421.20	-47.32	-11.2%
6085-00 · Split Profit for Events	2,574.72	0.00	2,574.72	100.0%
6090-00 · Event Supplies	4,235.80	9,500.32	-5,264.52	-55.4%
6093-00 · Ambassador Expenses	64.59	63.26	1.33	2.1%
6094-00 · Prize Payouts	17,246.00	14,863.44	2,382.56	16.0%
6095-00 · Food and Beverage	6,060.77	6,847.37	-786.60	-11.5%
6096-00 · Entertainment	906.00	4,750.00	-3,844.00	-80.9%
6097-00 · Rentals	8,440.30	21,581.37	-13,141.07	-60.9%
6098-00 · Raffle Items	668.47	1,373.54	-705.07	-51.3%
6100-00 · Insurance				
6100-01 · Officers Liability Insurance	1,335.00	1,285.00	50.00	3.9%
6100-02 · Workers Compensation Insurance	965.00	-487.00	1,452.00	298.2%
6100-03 · Property & Liability Insurance	2,566.00	2,314.00	252.00	10.9%
6100-04 · Auto Liability Insurance	0.00	184.00	-184.00	-100.0%
6100-05 · Event Insurance	855.00	788.00	67.00	8.5%
6100-00 · Insurance - Other	95.37	0.00	95.37	100.0%
Total 6100-00 · Insurance	5,816.37	4,084.00	1,732.37	42.4%
6130-00 · Professional Fees	3,351.99	6,068.57	-2,716.58	-44.8%
6140-00 · Sales Tax Expense	1,975.07	1,030.95	944.12	91.6%
6150-00 · Licenses & Permits	260.00	265.00	-5.00	-1.9%
6155-00 · DNR Registrations	239.75	0.00	239.75	100.0%
6160-00 · Repair and Maintenance				
6160-01 · Building and Grounds	4,228.61	2,858.58	1,370.03	47.9%
6160-02 · Equipment	1,780.01	3,334.03	-1,554.02	-46.6%
6160-03 · Snow & Lawn Care	697.50	1,053.96	-356.46	-33.8%
6160-04 · Trash Disposal	286.87	489.71	-202.84	-41.4%
Total 6160-00 · Repair and Maintenance	6,992.99	7,736.28	-743.29	-9.6%
6170-00 · Personal Property Tax	128.04	0.00	128.04	100.0%
6180-00 · Utilities				
6180-01 · Frontier Telephone	2,723.36	3,013.06	-289.70	-9.6%
6180-02 · Internet	685.60	921.18	-235.58	-25.6%
6180-03 · Electric/Gas	4,193.30	4,041.75	151.55	3.8%
6180-04 · Water Utilities	529.50	636.75	-107.25	-16.8%
Total 6180-00 · Utilities	8,131.76	8,612.74	-480.98	-5.6%

Rhineland Area Chamber of Commerce, Inc.
Profit & Loss Prev Year Comparison
 January through October 2011

	Jan - Oct 11	Jan - Oct 10	\$ Change	% Change
6200-00 · Dues & Subscriptions	3,781.25	3,012.00	769.25	25.5%
6220-00 · Education/Seminars	350.00	0.00	350.00	100.0%
6270-00 · Security System	441.46	328.53	112.93	34.4%
6275-00 · Bank /Credit Card Fees	875.63	2,311.21	-1,435.58	-62.1%
6280-00 · Dropped Members	3,615.01	9,024.21	-5,409.20	-59.9%
6300-00 · Depreciation	6,971.00	7,190.57	-219.57	-3.1%
6310-00 · Volunteers	0.00	35.29	-35.29	-100.0%
6900-00 · Gift Check Adjustments	3,349.73	3,030.01	319.72	10.6%
Total Expense	184,918.58	239,697.85	-54,779.27	-22.9%
Net Ordinary Income	15,838.34	-11,910.93	27,749.27	233.0%
Other Income/Expense				
Other Income				
4300-00 · Interest Income	0.00	30.00	-30.00	-100.0%
Total Other Income	0.00	30.00	-30.00	-100.0%
Other Expense				
9010-00 · Interest Expense	2,847.24	6,388.07	-3,540.83	-55.4%
9020 · Fines and Penalties	497.59	0.00	497.59	100.0%
Total Other Expense	3,344.83	6,388.07	-3,043.24	-47.6%
Net Other Income	-3,344.83	-6,358.07	3,013.24	47.4%
Net Income	12,493.51	-18,269.00	30,762.51	168.4%

Rhineland Area Chamber of Commerce, Inc.
Balance Sheet
As of October 31, 2011

	Oct 31, 11	Oct 31, 10
ASSETS		
Current Assets		
Checking/Savings		
1010-00 - Petty Cash	216.28	335.47
1020-00 - Safe (Petty Cash)	86.50	0.00
1030-00 - Associated Bank		
1030-01 - Regular Checking # 2211	8,930.35	0.00
1030-02 - Credit Card Checking #7930	4,989.76	0.00
1030-03 - Reserve for Hodag related items	0.00	1,587.34
1030-05 - Due from New Gift Certificates	0.00	-740.00
1030-06 - Due to Old Gift Certificates	0.00	-2,726.01
1030-07 - Associated Bank Savings	12,687.00	0.00
1030-00 - Associated Bank - Other	-967.16	9,255.37
Total 1030-00 - Associated Bank	25,639.95	7,376.70
1055-00 - Existing Ripco Gift Certifs		
1055-02 - Due from General Checking	-151.00	2,726.01
1055-00 - Existing Ripco Gift Certifs - Other	4,573.99	5,483.99
Total 1055-00 - Existing Ripco Gift Certifs	4,422.99	8,210.00
1056-00 - NEW Ripco Chamber Bucks Acct		
1056-01 - Due to General Checking	0.00	740.00
1056-00 - NEW Ripco Chamber Bucks Acct - Other	12,613.50	4,520.00
Total 1056-00 - NEW Ripco Chamber Bucks Acct	12,613.50	5,260.00
1056-02 - Ripco savings	5.11	5.00
1060-00 - Park City Credit Union Savings	7.65	7.65
Total Checking/Savings	42,991.98	21,194.82
Accounts Receivable		
1100-01 - Receivables		
1100-00 - Member Dues Receivables	6,815.80	7,057.28
1115-00 - Sponsorship/Other Receivables	1,987.79	879.20
1100-01 - Receivables - Other	-121.50	0.00
Total 1100-01 - Receivables	8,682.09	7,936.48
Total Accounts Receivable	8,682.09	7,936.48
Other Current Assets		
1207-00 - Prepaid HMC Expenses	200.00	0.00
1310-00 - Inventory	3,338.20	3,756.99
1499-00 - Undeposited Funds	1,989.28	203.44
Total Other Current Assets	5,527.48	3,960.43
Total Current Assets	57,201.55	33,091.73
Fixed Assets		
1500-00 - Land Improvements	70,051.00	70,051.00
1550-00 - Furniture & Fixtures	64,251.45	64,251.45
1570-00 - Buildings	236,811.00	236,811.00
1700-00 - A/D Land Improvements	-27,540.42	-25,744.24
1750-00 - A/D Furniture & Fixtures	-63,584.87	-63,105.72
1770-00 - A/D Buildings	-93,610.82	-87,538.74
Total Fixed Assets	186,377.34	194,724.75
TOTAL ASSETS	243,578.89	227,816.48
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000-00 - Accounts Payable	6,912.76	16,077.19
Total Accounts Payable	6,912.76	16,077.19

Rhineland Area Chamber of Commerce, Inc.
Balance Sheet
As of October 31, 2011

	Oct 31, 11	Oct 31, 10
Other Current Liabilities		
2010-01 - Current Portion LT Debt	3,791.40	4,218.02
2020-00 - Other Liabilities	1,650.00	0.00
2100-00 - Federal Taxes Payable	942.65	1,049.64
2110-00 - State Payroll Withholding	200.34	273.32
2151-00 - FUTA Due	0.00	14.69
2152-00 - SUTA Due	0.00	4.84
2200-00 - Sales Tax Payable	-35.60	0.00
2321-00 - EXISTING Gift Certificates	4,790.00	8,210.00
2323-00 - NEW Ripco Chamber Bucks	12,471.46	5,360.00
2381-00 - Deferred Guide Revenue	10,495.00	1,640.00
2400-00 - Deferred Art Fair Registrations	1,225.00	1,400.00
2401-00 - Deferred Hodag Mktpl Lease	0.00	36.00
2405-00 - Deferred Member Dues	2,125.00	0.00
2610-00 - M & I - LOC	33,657.96	28,242.73
Total Other Current Liabilities	71,313.21	50,449.24
Total Current Liabilities	78,225.97	66,526.43
Long Term Liabilities		
2635-00 - Park City - Consolidated Loan	80,196.01	86,845.80
2690-00 - Less Current Portion LT Debt	-3,791.40	-4,218.02
Total Long Term Liabilities	76,404.61	82,627.78
Total Liabilities	154,630.58	149,154.21
Equity		
3100-00 - Unrestricted Net Assets	96,931.27	96,931.27
3900-00 - Retained Earnings	-20,476.47	0.00
Net Income	12,493.51	-18,269.00
Total Equity	88,948.31	78,662.27
TOTAL LIABILITIES & EQUITY	243,578.89	227,816.48

Rhineland Area Chamber of Commerce, Inc.

Accounts Payable Aging Summary

As of November 21, 2011

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
Birchfield Nurseries, Inc.	0.00	199.55	0.00	0.00	0.00	199.55
City Cleaners	0.00	12.30	0.00	0.00	0.00	12.30
CLC Payroll & Accounting	0.00	200.00	0.00	0.00	0.00	200.00
Clermont Printing and Office Supply	512.72	0.00	0.00	0.00	-28.23	484.49
Feight's Trophies & Bar Sup	0.00	7.91	0.00	0.00	0.00	7.91
G & G Mfg. & Souvenir, Inc.	326.39	0.00	0.00	0.00	0.00	326.39
Lakeland Times	45.00	0.00	0.00	0.00	0.00	45.00
Northwoods River News	0.00	112.05	0.00	0.00	0.00	112.05
One Prospect Technologies, LLC.	0.00	263.75	0.00	0.00	0.00	263.75
Pitney Bowes Global Financial Services	495.08	0.00	0.00	0.00	0.00	495.08
Pitney Bowes Postage by Phone	0.00	0.00	0.00	0.00	-200.00	-200.00
Press Express	0.00	36.93	0.00	0.00	0.00	36.93
School District of Rhineland	0.00	0.00	0.00	0.00	1,387.90	1,387.90
Sell, Doug (HMP)	0.00	0.00	0.00	0.00	0.00	0.00
Shirts, Signs & Designs	943.50	0.00	0.00	0.00	0.00	943.50
T.J. DeWitt & Co., Inc.	95.25	0.00	0.00	0.00	0.00	95.25
Trident Supply	21.95	0.00	0.00	0.00	0.00	21.95
TOTAL	<u>2,439.89</u>	<u>832.49</u>	<u>0.00</u>	<u>0.00</u>	<u>1,159.67</u>	<u>4,432.05</u>

Rhineland Area Chamber of Commerce, Inc.
Accounts Receivable Aging Summary
As of November 21, 2011

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Absolutely Abbey's Catering (m)	0.00	200.00	0.00	0.00	0.00	200.00
Al's Furniture	0.00	0.00	0.00	0.00	249.38	249.38
Alex Young	0.00	350.00	0.00	0.00	0.00	350.00
Alliance Construction	0.00	0.00	0.00	0.00	242.50	242.50
Americas Best Value Inn	0.00	0.00	495.00	0.00	0.00	495.00
Associated Bank NA	0.00	295.00	0.00	0.00	0.00	295.00
Beaver Builders, Inc	0.00	0.00	0.00	0.00	220.50	220.50
Big Daddy's	0.00	200.00	0.00	0.00	0.00	200.00
Carpet City	0.00	495.00	0.00	0.00	0.00	495.00
Comfort Inn	0.00	495.00	0.00	0.00	0.00	495.00
Danner's Shoe Store	0.00	0.00	0.00	0.00	217.88	217.88
David Schuppler & Associates	295.00	0.00	0.00	0.00	0.00	295.00
Enterprise Rent-A-Car	0.00	0.00	0.00	0.00	215.25	215.25
Eyewear Express	0.00	0.00	0.00	0.00	217.88	217.88
Fisher's Resort LLC	0.00	255.68	0.00	0.00	0.00	255.68
Friendship House Family Resturant	0.00	495.00	0.00	0.00	0.00	495.00
Green Energy Solutions	0.00	0.00	0.00	0.00	215.00	215.00
Hodag Inc.	0.00	100.00	0.00	0.00	0.00	100.00
Holiday Acres Resort (m)	0.00	1,595.00	0.00	0.00	0.00	1,595.00
Lake of The Torches Resort Casino	0.00	0.00	0.00	0.00	1,905.75	1,905.75
Lakeland Printing Company	0.00	0.00	0.00	280.88	0.00	280.88
Larson's North Haven Resort	0.00	0.00	0.00	0.00	232.05	232.05
Lock-It Lock Service	0.00	100.00	0.00	0.00	0.00	100.00
Maurices, Inc.	0.00	228.38	0.00	0.00	0.00	228.38
Mel's Trading Post	0.00	495.00	0.00	0.00	0.00	495.00
Northern Lights Promotions	0.00	295.00	0.00	0.00	0.00	295.00
Northwoods Banquet Cent	0.00	0.00	0.00	0.00	249.38	249.38
Northwoods Media, LLC	0.00	0.00	0.00	0.00	333.38	333.38
Oaken Bucket Cottages	0.00	0.00	495.00	0.00	247.80	742.80
Oneida County Fair	0.00	495.00	0.00	0.00	0.00	495.00
Outdoor Network (m)	0.00	0.00	0.00	0.00	105.00	105.00
Outdoor Technologies LLC	0.00	100.00	0.00	0.00	0.00	100.00
Park City Credit Union	0.00	295.00	0.00	0.00	0.00	295.00
Peterson Community Svcs Mgt, LLC	0.00	341.25	0.00	0.00	0.00	341.25
Premier Heating & Cooling	0.00	220.50	0.00	0.00	0.00	220.50
Quality Inn	0.00	800.00	0.00	0.00	0.00	800.00
Rhineland Cafe & Pub	0.00	0.00	535.00	0.00	0.00	535.00
Ripco Credit Union	0.00	495.00	0.00	0.00	0.00	495.00
Security Finance	0.00	215.25	0.00	0.00	0.00	215.25
Shoeder's RV & Marine	0.00	535.00	0.00	0.00	0.00	535.00
Sunburst Tanning, Inc.	0.00	223.13	0.00	0.00	0.00	223.13
Sunset Beach Cottage	0.00	219.45	0.00	0.00	0.00	219.45
Sunshine For Humanity	0.00	0.00	0.00	0.00	100.00	100.00
The Dog House	0.00	495.00	0.00	0.00	0.00	495.00
Trig's Food Stores	0.00	495.00	0.00	0.00	0.00	495.00
Up North Wash & Lube	0.00	495.00	0.00	0.00	0.00	495.00
Walmart Store #1931	0.00	800.00	0.00	0.00	0.00	800.00
TOTAL	295.00	11,823.64	1,525.00	280.88	4,751.75	18,676.27

Rhineland Area Chamber of Commerce, Inc.

New Chamber Members

January 1 through November 21, 2011

Date	Name	Memo	Amount
4010-00 - New Memberships			
1/10/2011	Enterprise Wood Products	New Member - Annual Dues - February 2011 through January 2012	215.00
1/10/2011	MMK Solar Thermal	New Member - Annual Dues - February 2011 through January 2012	100.00
1/10/2011	Superior Diesel (m)	New Member - Annual Dues - February 2011 through January 2012	295.00
1/14/2011	Pinewood Vacation Rentals	New Member - Annual Dues - February 2011 through January 2012	230.00
1/14/2011	Frenchs Homestead Vet	New Member - Annual Dues - February 2011 through January 2012	207.50
1/14/2011	Red Arrow Products Co	New Member - Annual Dues - February 2011 through January 2012	292.50
1/17/2011	Parmeter & Sons Construction	New Member - Annual Dues - February 2011 through January 2012	202.50
1/17/2011	Tomahawk Pellet Stove Junction	New Member - Annual Dues - February 2011 through January 2012	210.00
1/20/2011	Advanced Barrier Extrusions	New Member - Annual Dues - February 2011 through January 2012	275.00
1/20/2011	Dvorak's Docks	New Member - Annual Dues - February 2011 through January 2012	200.00
1/20/2011	Victory Janitorial	New Member - Annual Dues - February 2011 through January 2012	225.00
1/24/2011	Pizza Hut	New Member - Annual Dues - February 2011 through January 2012	202.50
1/24/2011	Nehlsen's Appliance Service	New Member - Annual Dues - February 2011 through January 2012	100.00
2/3/2011	Miller Beer of the Northwoods	New Member - Annual Dues - March 2011 through February 2012	262.50
2/3/2011	Computer Plus (m)	New Member - Annual Dues - March 2011 through February 2012	202.50
2/3/2011	Zippy's (m)	New Member - Annual Dues - March 2011 through February 2012	202.50
2/3/2011	Hawks Nest Canoe Outfitters	New Member - Annual Dues - March 2011 through February 2012	200.00
2/3/2011	Norling Taxidermy Studio	New Member - Annual Dues - March 2011 through February 2012	100.00
2/8/2011	Rhinelanders Lions Club (m)	New Member - Annual Dues - March 2011 through February 2012	100.00
2/8/2011	Fix Is In	New Member - Annual Dues - March 2011 through February 2012	100.00
2/8/2011	Shimkus Auto Body	New Member - Annual Dues - March 2011 through February 2012	210.00
2/14/2011	ABC Seamless Siding & Gutters	New Member - Annual Dues - March 2011 through February 2012	100.00
2/15/2011	Stifel Nicolaus	New Member - Annual Dues - March 2011 through February 2012	200.00
2/15/2011	Hodag BMX Club	New Member - Annual Dues - March 2011 through February 2012	100.00
2/18/2011	Sounds and Motion	New Member - Annual Dues - March 2011 through February 2012	200.00
2/18/2011	Hackbarth, Opal	Associate Member - Annual Dues - March 2011 through February 2012	25.00
2/18/2011	Haverkamp, Tammy	Associate Member - Annual Dues - March 2011 through February 2012	25.00
2/18/2011	Braeger, Donna	Associate Member - Annual Dues - March 2011 through February 2012	25.00
2/18/2011	XST Extreme Spray Technologies	New Member - Annual Dues - March 2011 through February 2012	200.00
2/24/2011	Fly By Cafe & Lounge	New Member - Annual Dues - March 2011 through February 2012	205.00
2/28/2011	Home Comfort Systems, Inc.	New Membership Feb. 2011	210.00
3/22/2011	Driscoll Property Management	New Member - Annual Dues - March 2011 through February 2012	202.50
3/22/2011	CLC Payroll & Accounting, LLC	New Member - Annual Dues - March 2011 through February 2012	207.50
3/25/2011	Bessey's Meat Market & Bulk	New Member - Annual Dues - April 2011 through February 2012	205.00
3/30/2011	Palubicki Electric, LLC	New Member - Annual Dues - April 2011 through March 2012	200.00
4/12/2011	N Central Wis Workforce Dev Board	New Member - Annual Dues - April 2011 through March 2012	220.00
4/15/2011	Art Start, Inc.	New Member - Annual Dues - April 2011 through March 2012	100.00
4/20/2011	Northwoods Children's Museum	New Member - Annual Dues - May 2011 through April 2012	100.00
4/20/2011	David Schuppler & Associates	New Member - Annual Dues - May 2011 through April 2012	215.00
4/23/2011	R-Value Insulators	New Member - Annual Dues - May 2011 through April 2012	100.00
4/23/2011	Mike Hartmann Construction	New Member - Annual Dues - May 2011 through April 2012	100.00
4/29/2011	Coffee Beans, Etc.	New Member - Annual Dues - May 2011 through April 2012	202.50
5/6/2011	Sundog Ballooning, LLC	New Member - Annual Dues - May 2011-April 2012	100.00
5/23/2011	Oneida County Fair	New Membership Dues	100.00
5/23/2011	TLC Dog Training	New Membership Dues	100.00
6/1/2011	MoeSong	New Member Dues June 2011 - May 2012	100.00
6/6/2011	Oneida County Senior Center	New membership dues June 2011 - May 2012	100.00
6/23/2011	Farmers Feed Store	New Membership Dues	200.00
6/30/2011	Graphic House Inc	New Membership Dues	280.00
6/30/2011	Digital Windmill ITC	New Member Dues - Rio	100.00
7/1/2011	Verizon Wireless - Lincoln St	New Member - Annual Dues -	-200.00
7/1/2011	Verizon Wireless - Lincoln St	New Member - Annual Dues -	-27.50
7/1/2011	Verizon Wireless - Lincoln St	New Member - Annual Dues -	200.00
7/1/2011	Verizon Wireless - Lincoln St	New Member - Annual Dues -	27.50

Rhineland Area Chamber of Commerce, Inc.

New Chamber Members

January 1 through November 21, 2011

Date	Name	Memo	Amount
7/18/2011	JR Service Company	New Member Dues July 2011 - June 2012	100.00
7/18/2011	5 Star Marketing	New Member Dues July 2011 - June 2012	227.50
8/1/2011	Jake's Bar & Grill	New Member Dues Aug 2011 - July 2012	207.50
8/1/2011	Rhineland Honda	New Member Dues Aug 2011 - July 2012	255.00
8/3/2011	Rhineland Brewing Company	New Member Dues Aug 2011-July 2012	210.00
9/8/2011	O'Reilly Auto Parts	New Member Dues Sept 11 - Aug 12	215.00
9/22/2011	Steinmetz Landscape Design	New Member Dues Oct 2011-Sept 2012	207.50
10/3/2011	First Impressions, S.C.	New Member Dues Oct 2011 - Sept 2012	212.50
10/3/2011	The Dog House	New Member Dues Oct 2011-Sept 2012	221.00
10/3/2011	Casa Mexicana	New Member Dues Oct 2011-Sept 2012	212.50
10/10/2011	Catholic Financial Life	New Member Dues Oct 2011 - Sept 2012	200.00
10/10/2011	Spice of Life	New Member Dues Oct 2011-Sept 2012	205.00
10/17/2011		Associate Member Beauchamp Oct 11- Sept 12	25.00
10/18/2011	Oneida County Tavern League	New Member Dues Oct 2012 - Sept 2013	100.00
10/20/2011	Aylesworth Dermatology	Member Dues November 2011-October 2012	240.00
10/20/2011	Broukal, Patricia (Mbr)	Member Dues November2011-October2012	25.00
10/28/2011	Dubl Digits LLC	New Member Dues Nov 12 - Oct 13	200.00
11/8/2011	Henricks Power Sports	New Member Dues Nov 12- Oc 13	205.00
Total 4010-00 - New Memberships			11,623.50
TOTAL			11,623.50

Rhineland Area Chamber of Commerce, Inc.

Dropped Members

January 1 through November 21, 2011

<u>Date</u>	<u>Name</u>	<u>Amount</u>
6280-00 - Dropped Members		
1/29/2011	Papa Murphy's of Central WI	231.00
1/29/2011	Austin Financial Services	202.50
2/1/2011	Happy Gardener	105.00
2/8/2011	Great Lakes Airlines	225.75
4/7/2011	Berry	317.63
5/6/2011	Hanson & Sons Home Improvement	105.00
6/7/2011	Cardiovascular Associates of Northern WI	236.25
7/25/2011	Western Connection Ranch, LLC	215.25
8/12/2011	Haverkamp, Tammy	25.00
8/17/2011	H & H Distributing Co Inc.	236.25
9/26/2011	DeByles Mens Clothing	217.88
9/26/2011	Oneida County ATV Assoc	100.00
10/4/2011	Plunkett's Pest Control (m)	200.00
10/4/2011	Nameth Enterprises	250.00
10/13/2011	Havel - AmeriCU Mortgage	200.00
10/17/2011	Printpack (m)	537.50
10/24/2011	Hildebrand-Russ Funeral Home	210.00
11/4/2011	Brand Builders Promotions	105.00
11/14/2011	Graebel Moving & Storage, Inc.	393.75
Total 6280-00 - Dropped Members		4,113.76
TOTAL		<u>4,113.76</u>

Rhineland Area Chamber of Commerce, Inc.

Monthly Transactions

October 2011

Type	Date	Num	Name	Memo	Debit	Credit
Oct 11						
Bill	10/3/2011		City Cleaners	Mats for September		12.30
Bill	10/3/2011		Press Express	Invoice 27360		82.89
Bill	10/3/2011		Maheer's Water Corporation	Oct Rental		13.72
Payment	10/3/2011	5393	Lake George Campsite	Membership Dues	229.43	
Payment	10/3/2011	6756	Northland Accounting & Tax, S.C.	Member Dues	220.00	
Payment	10/3/2011	0062566790	Rhineland Country Club	Member Dues	267.75	
Invoice	10/3/2011	4391	Jared Hause		175.00	
Payment	10/3/2011	38009	Jared Hause	Leadership 2011-2012	175.00	
Deposit	10/3/2011			Deposit	2,167.06	
Payment	10/4/2011		Ministry Medical Group	Volunteer Connection Donation	250.00	
Invoice	10/4/2011	5062	Alpine Resort of Presque Isle, Inc.		266.18	
Invoice	10/4/2011	6000	Hodag Property Management		202.50	
Invoice	10/4/2011	6001	Nativity of Our Lord Parish		100.00	
Invoice	10/4/2011	6002	Heck Capital Advisors		222.50	
Invoice	10/4/2011	6003	Havel - AmeriCU Mortgage		200.00	
Discount	10/4/2011		Plunkett's Pest Control (m)			200.00
Discount	10/4/2011		Nameth Enterprises			250.00
Bill	10/4/2011		Per Mar Security Services	Alarm Service Call		112.93
Bill	10/4/2011		Veolia ES Solid Waste Midwest, Inc.	Invoice #D30000307208		54.56
Bill	10/4/2011		Plunkett's Pest Control			237.50
Bill	10/4/2011		Northwoods River News	Northwoods River News Subscription		65.00
Bill	10/5/2011		General Casualty Insurance	Account #9323535096		5.00
Bill	10/5/2011		Northwoods River News	HMC Advertisement		104.70
Invoice	10/5/2011	4392	Marjorie Rychlock		175.00	
Payment	10/5/2011	2692	Marjorie Rychlock	Leadership Class 2011-2012	175.00	
Deposit	10/5/2011			Deposit	119.90	
Deposit	10/5/2011			Deposit	46.04	
Payment	10/5/2011	11355	Rhineland Cafe & Pub	Membership Dues	441.00	
Bill	10/5/2011		Truist, Inc	Volunteer Solutions Subscription		995.00
Bill Pmt -Check	10/6/2011	20759	Charter Internet	Account #8245112320002554		68.56
Bill Pmt -Check	10/6/2011	20760	Northwoods River News	145		65.00
Bill Pmt -Check	10/6/2011	20761	Veolia ES Solid Waste Midwest, Inc.	Invoice #D30000307208		54.56
Bill Pmt -Check	10/6/2011	20762	Wisconsin Public Service	Account #0404283809-00002 (Sept 2011)		386.00
General Journal	10/6/2011	Oct1		Allocating postage to correct account	0.44	
Payment	10/7/2011	17761	Best Western	Member Dues	589.58	
Deposit	10/7/2011			Deposit	2,945.58	
Payment	10/10/2011	2912	Alpine Resort of Presque Isle, Inc.	Member Dues	266.18	
Invoice	10/10/2011	4393	Anne Bonack		350.00	
Payment	10/10/2011	104442	Anne Bonack	Leadership 2011-2012	350.00	
Payment	10/10/2011	23381	YMCA	Member Dues	273.00	
Payment	10/10/2011	7101	Feight's Trophies and Bar Supplies	Member Dues	212.63	
Payment	10/10/2011	041841	Forth Floral (m)	Member Dues	205.00	
Payment	10/10/2011	3124	Indian Shores Resort	Member Dues	395.33	
Bill	10/10/2011		Treehaven (v)	Invoice #2567 Leadership Retreat 9/21/11-9/22/11		2,028.25
Bill	10/10/2011		Frontier	Acct #715-365-7464-042994-7		269.87
Bill	10/10/2011		Jill Kuczarski Designs	RACC-11-2		50.04
Invoice	10/10/2011	4394	Rhineland Cafe & Pub		535.00	
Deposit	10/10/2011			Deposit	3,010.14	
Bill Pmt -Check	10/11/2011	20771	Feight's Trophies & Bar Sup	HMC Plaques		169.33
Bill Pmt -Check	10/11/2011	20772	FMB Custom Embroidery (v)	HMC 2011 Hats		1,097.25
Bill Pmt -Check	10/11/2011	20773	Frontier	Acct #715-365-7464-042994-7		269.87
Bill Pmt -Check	10/11/2011	20774	G & G Mfg. & Souvenir, Inc.	Hodag Merchandise		114.00
Bill Pmt -Check	10/11/2011	20775	General Casualty Insurance	Account #9323535096		295.18
Bill Pmt -Check	10/11/2011	20776	Hodag Press	Long Live the Hodag Invoice 170		133.92
Bill Pmt -Check	10/11/2011	20777	Maheer's Water Corporation	Oct Rental		13.72
Bill Pmt -Check	10/11/2011	20778	Northwoods River News	145		104.70
Bill Pmt -Check	10/11/2011	20779	Plunkett's Pest Control			237.50
Bill Pmt -Check	10/11/2011	20780	PPHC - Logging Museum Gift Shop	Purchased Merchandise from Logging Museum		307.53
Bill Pmt -Check	10/11/2011	20781	Press Express	Invoice 27280		128.18
Bill Pmt -Check	10/11/2011	20782	Truist, Inc	Volunteer Solutions Subscription		995.00

Rhineland Area Chamber of Commerce, Inc.

Monthly Transactions

October 2011

Type	Date	Num	Name	Memo	Debit	Credit
Check	10/11/2011	20769	M & I Bank	Interest on Loan 00001110879-41669		189.57
Check	10/11/2011	20770	Bills, Susan (HMP)	HMP Sales July/Aug/Sept		56.00
Check	10/11/2011	20796	Hall, Sarah (HMP)	Hodag Market Place July/Aug/Sept		18.00
Check	10/11/2011	20784	Latimer, Sally (HMP)	Hodag Market Place		25.25
Check	10/11/2011	20785	Wagner, Rita	Hodag Market Place		160.00
Check	10/11/2011	20786	Hodag Inc.	Hodag Market Place		198.75
Check	10/11/2011	20787	Bessert, Jean	Hodag Market Place Sales July/Aug/Sept		120.00
Check	10/11/2011	20788	Hansen Honey	Hodag Market Place		92.50
Check	10/11/2011	20789	Futurity Farms	Hodag Market Place		182.00
Check	10/11/2011	20790	McKittrick, Clarence	Hodag Market Place		273.95
Check	10/11/2011	20791	White, Betty (HMP)	Hodag Market Place		13.00
Check	10/11/2011	20792	Wilkowski, Barb (HMP)	Hodag Market Palce		88.50
Check	10/11/2011	20793	Jones, Amy	Hodag Market Place		44.00
Check	10/11/2011	20794	Meyer, Ann (HMP)	Hodag Market Place		216.00
Check	10/11/2011	20795	Stinebrink, Traci	Hodag Market Place		43.75
Check	10/11/2011	20783	Olsofka, Cynthia (HMP)	Hodag Market Place		77.00
General Journal	10/11/2011	Oct1		Staff Wages 10/12/11 Payroll	820.00	
Transfer	10/11/2011			Transfer Guide & Leadership \$		5,447.00
Invoice	10/12/2011	4395	Lisa Torgerson		350.00	
Payment	10/12/2011	42264	Lisa Torgerson	Leadership 2011-2012	350.00	
Invoice	10/12/2011	4396	Stoxen Pharmacy		295.00	
Bill	10/12/2011		Pitney Bowes Global Financial Services	Postage Late Fee and Interest		9.57
Payment	10/12/2011		NorthPro Video	Member Dues	100.00	
Invoice	10/13/2011	4397	AmericInn		495.00	
Discount	10/13/2011		Havel - AmeriCU Mortgage			200.00
Invoice	10/13/2011	6004	Circle K Saloon & Grill		225.00	
Invoice	10/13/2011	6005	Northern Advertising, Inc.		225.00	
Invoice	10/13/2011	6006	Joe's Pasty Shop		225.00	
Invoice	10/13/2011	6007	Forest TV & Appliance		225.00	
Invoice	10/13/2011	6008	Computer Plus (m)		225.00	
Payment	10/13/2011	10802	Circle K Saloon & Grill	Member Dues Jan 12-Dec12	225.00	
Payment	10/13/2011	3891	Northern Advertising, Inc.	Member Dues Jan 12 - Dec12	225.00	
Payment	10/13/2011	2813	Joe's Pasty Shop	Member Dues July12-June13	225.00	
Payment	10/13/2011	6020	Forest TV & Appliance	Member Dues Feb 12- Jan 13	225.00	
Payment	10/13/2011	8573	Computer Plus (m)	Member Dues March 12-Feb13	225.00	
General Journal	10/14/2011	Sept3		941 Paymet FICA & Fed W/H October	1,022.84	
Invoice	10/14/2011	4398	Rouleen Gartner		350.00	
Payment	10/14/2011		Rouleen Gartner	Leadership 2011-2012	350.00	
Payment	10/14/2011	018656	Hodag Lanes	Member Dues	236.25	
Payment	10/14/2011	50475	Mole Lake Casino Lodge & Conference Cente	Member Dues	1,050.00	
Invoice	10/14/2011	6009	Victory Janitorial		225.00	
Payment	10/14/2011	2114	Victory Janitorial	Member Dues Feb 12-Jan 13	225.00	
Payment	10/14/2011	4699	Kafka's Resort	Member Dues	270.50	
Deposit	10/14/2011			Deposit	4,816.37	
Check	10/14/2011		Walmart	General Office Supplies		25.32
Check	10/14/2011		Office Max	Computer Print Cartridges		30.05
Check	10/14/2011		Office Max	Mailing Labels		20.05
Deposit	10/14/2011			Hodag Merchandise Sold	401.83	
Transfer	10/14/2011			Deposit Cash from Drawer		355.50
Deposit	10/14/2011			Map Donations	10.00	
Invoice	10/14/2011	4399	Americas Best Value Inn		495.00	
Bill	10/14/2011		Rotary Club of Rhineland	Rotary Membership 2011-2012: Lara		597.25
Bill	10/14/2011		WMC	WMC Membership Annual Dues		557.00
Bill	10/14/2011		Clermont Printing and Office Supply	Invoice 431153		53.90
Payment	10/17/2011	78166	Hoppe's Haven	Member Dues	222.60	
Payment	10/17/2011	13122	Heck Capital Advisors	Member Dues	222.50	
Payment	10/17/2011	8764	Nativity of Our Lord Parish	Member Dues	100.00	
Discount	10/17/2011		Printpack (m)			537.50
Deposit	10/17/2011			Deposit	350.00	
Deposit	10/17/2011			Deposit	169.98	
Payment	10/17/2011		Charter Media	Member Dues	341.25	

Rhineland Area Chamber of Commerce, Inc.

Monthly Transactions

October 2011

Type	Date	Num	Name	Memo	Debit	Credit
Payment	10/17/2011		Dynamic Personalities	Member Dues	105.00	
Payment	10/18/2011	10348	Terrace View Campsites	Member Dues	237.30	
Invoice	10/18/2011	6010	Dvorak's Docks		225.00	
Invoice	10/18/2011	6011	Shimkus Auto Body		225.00	
Payment	10/18/2011	1964	Dvorak's Docks	Member Dues	225.00	
Payment	10/18/2011	30552	Shimkus Auto Body	Member Dues	225.00	
Bill	10/18/2011		M & I Bank - Credit Card	Account #4807-1200-0071-3753		417.87
Invoice	10/18/2011	4400	Rhineland Honda		535.00	
Invoice	10/18/2011	4401	Dean Distributing		295.00	
Deposit	10/18/2011			Deposit	2,557.40	
Payment	10/19/2011	1122155453	Ryan's on Lake George	Member Dues	216.13	
Invoice	10/19/2011	6012	Spine & Sport Physical Therapy of WI		240.00	
Invoice	10/19/2011	6013	Palubicki Electric, LLC		225.00	
Payment	10/19/2011	16459	Spine & Sport Physical Therapy of WI	Member Dues Sept 12 - Aug 13	240.00	
Payment	10/19/2011	3270	Palubicki Electric, LLC	Member Dues April 12 - Mar 13	225.00	
Payment	10/19/2011	13895	MEC Party Rentals (m)	Member Dues	809.26	
Invoice	10/19/2011	4402	Ministry Medical Group		495.00	
Transfer	10/19/2011			Transfer Memberships & Leadership Dollars		2,615.00
Transfer	10/19/2011			Transfer Leadership Dollars		350.00
Invoice	10/20/2011	4403	A-1 Septic		295.00	
Invoice	10/20/2011	4404	Northland Orthopedic Assoc. S.C.		295.00	
Payment	10/20/2011	20590	Dean Distributing	2012 Area Guide	295.00	
Invoice	10/20/2011	6014	Diane's Frame Shop (m)		225.00	
Payment	10/20/2011	2748	Diane's Frame Shop (m)	Member Dues	225.00	
Deposit	10/20/2011			Deposit	2,807.39	
Invoice	10/20/2011	4405	Oaken Bucket Cottages		495.00	
Invoice	10/20/2011	4406	Peoples State Bank		800.00	
Deposit	10/20/2011			Deposit	446.25	
Invoice	10/21/2011	6016	Rhineland Lions Club (m)		100.00	
Payment	10/21/2011	2767	Rhineland Lions Club (m)	Member Dues	100.00	
Discount	10/24/2011		Hildebrand-Russ Funeral Home	Dropped Membership		210.00
Invoice	10/24/2011	6019	Boyd Financial		225.00	
Payment	10/24/2011	2406	Boyd Financial	Member Dues	225.00	
Invoice	10/25/2011	4407	Alex Young		350.00	
Invoice	10/25/2011	4408	Matt Schneringer		175.00	
Invoice	10/25/2011	4409	Adrianna Roberts		175.00	
Bill Pmt -Check	10/25/2011	20805	CLC Payroll & Accounting	Payroll & Quarterly Reports		101.00
Bill Pmt -Check	10/25/2011	20798	Feight's Trophies & Bar Sup	Chamber Name Tags		31.65
Bill Pmt -Check	10/25/2011	20799	G & G Mfg. & Souvenir, Inc.	Hodag Merchandise		128.39
Bill Pmt -Check	10/25/2011	20800	M & I Bank - Credit Card	Account #4807-1200-0071-3753		417.87
Bill Pmt -Check	10/25/2011	20801	One Prospect Technologies, LLC.	Invoice #6014		316.50
Bill Pmt -Check	10/25/2011	20802	Quality Inn (v)	HMC 2011 - Food		1,975.00
Bill Pmt -Check	10/25/2011	20803	Shirts, Signs & Designs			257.50
Bill Pmt -Check	10/25/2011	20804	WMC	WMC Membership Annual Dues		557.00
Check	10/25/2011	20806	Park City Credit Union	Loan Payment		809.06
Check	10/25/2011	20807	M & I Bank	Interest on Loan 00001110879-41669		195.89
Bill Pmt -Check	10/25/2011	20808	Pitney Bowes Global Financial Services			577.16
Check	10/26/2011	20809	Joe's Pasty Shop	Returned Payment for Prepaid Membership Investment		225.00
Check	10/26/2011	20810	Diane's Frame Shop (m)	Returned Payment for Prepaid Membership Investment		225.00
Check	10/26/2011	20811	Spine & Sport Physical Therapy of WI	Returned Payment for Prepaid Member Investment		240.00
Bill	10/26/2011		G & G Mfg. & Souvenir, Inc.	Hodag Merchandise		326.39
Bill	10/26/2011	21157	T.J. DeWitt & Co., Inc.	Maintenance Work on Hodag Lights		95.25
Bill	10/26/2011		Wisconsin Public Service	Account #0404283809-00002 (Sept 2011)		386.00
Payment	10/26/2011	2512	A-1 Septic	2012 Area Guide Ad	295.00	
General Journal	10/26/2011	Oct2		Staff Wages 10/26/11	820.00	
Transfer	10/26/2011			Transfer to pay back prepaid Member dues		465.00
Invoice	10/26/2011	6021	School District of Rhineland (m)		250.00	
Payment	10/26/2011	146102	School District of Rhineland (m)	Member Dues	250.00	
Bill	10/26/2011		CLC Payroll & Accounting	Payroll Services October, 2011		46.00
Bill	10/28/2011		Charter Internet	Account #8245112320002554		68.56
Bill	10/28/2011		Birchfield Nurseries, Inc.	Invoice #3509		199.55

Rhineland Area Chamber of Commerce, Inc.

Monthly Transactions

October 2011

Type	Date	Num	Name	Memo	Debit	Credit
Payment	10/28/2011	008704	Peoples State Bank	2012 Area Guide	800.00	
Payment	10/28/2011	38855	Rhineland Honda	2012 Area Guide Ad	535.00	
Deposit	10/28/2011			Deposit	5,090.00	
Transfer	10/28/2011			Prepaid Dues & Ad Revenue Transfer		4,640.00
Transfer	10/28/2011			Transfer Credit Card Dollars to Checking		5,000.00
Bill	10/28/2011		Trident Supply	Invoice #L10633		21.95
Payment	10/29/2011	24429	Stoxen Pharmacy	2012 Area Guide Ad	295.00	
Deposit	10/29/2011			Deposit	74.11	
Bill	10/29/2011		CLC Payroll & Accounting	Accounting Services & Sales Tax 3rd Qtr		200.00
General Journal	10/31/2011	Sept4		WI W/H October Payment	199.61	
General Journal	10/31/2011	10/31/11		WI Sales Tax Payment 3rd Qtr	356.55	
Payment	10/31/2011	8991	Brekke's Fireside Resort	2012 Area Guide Ad	800.00	
Payment	10/31/2011	6717	Clear Lake Inn Resort-Beach Comber Loung	Member Dues	284.03	
Bill	10/31/2011		Feight's Trophies & Bar Sup	Chamber Name Tags		7.91
Bill	10/31/2011		Shirts, Signs & Designs	Work Order #771		943.50
General Journal	10/31/2011	deprec.		October Depreciation		506.01
Payment	10/31/2011	6385	CMI	Membership Dues	100.00	
Payment	10/31/2011	19102	Inside Story	Member Dues	215.25	
Payment	10/31/2011	38058	WXPR	2012 Area Guide Ad	295.00	

Oct 11

2012 Rhinelander Area Guide Ad

	Business	Ad Size	Reusing Old Ad	Using New Ad	Invoiced	Paid	Amount
Brekke	Rhinelander Café & Pub	Quarter	YES - w/changes		YES	NO	\$535.00
	Northwood Golf Course	Full Page	YES	NO	NO - FREE	YES	\$0.00
	Marshfield Clinic	Quarter	YES	NO	NO	YES	\$495.00
	Eckert-Kost LLP	Quarter	YES	NO	NO	YES	\$495.00
	CoVantage Credit Union	Quarter	YES	NO	YES	YES	\$495.00
	Headwaters	Quarter	YES - w/changes		NO	YES	\$495.00
	Holiday Acres	Full Page			YES	NO	\$1,595.00
	Rhinelander GM	Half Page	NO	YES	NO	YES	\$800.00
	Hodag Country Festival	Half Page	YES - w/changes		NO	YES	\$800.00
	Mole Lake	Full Page	NO	YES	NO	NO	\$495.00
Brekke	Brekke's Resort	Half Page	YES - w/changes		YES	NO	\$800.00
	Stoxen Pharmacy	Eighth	YES	NO	YES	YES	\$295.00
	America's Best Value Inn	Quarter	YES	NO	YES	NO	\$495.00
	Americinn	Quarter	NO	YES	YES	YES	\$495.00
	Rhinelander Honda	Quarter	NO	YES	YES	YES	\$535.00
	A-1 Septic	Eighth	YES - w/changes		YES	YES	\$295.00
	Deans Distributing	Eighth	NO		YES	YES	\$295.00
	Northland Orthopedics	Eighth	YES		YES	YES	\$295.00
	Hoppe's Haven	Eighth	MAYBE			YES	\$295.00
	People's State Bank	Half Page			YES	YES	\$800.00
	Ministry Health Care	Quarter	YES	NO	YES	YES	\$495.00
	Best Western Claridge	Quarter	YES	NO	NO	YES	\$495.00
	Oaken Bucket Cottages	Quarter	YES	NO	YES	NO	\$495.00
	Northern Coffee Haus	Quarter	YES	NO	YES	NO	\$495.00
	Persike	Journal Communications	Eighth	YES	NO	NO	YES
Grace Lodge Assisted Living		Quarter	YES	NO	NO	YES	\$495.00
Associated Bank		Eighth	YES	NO	YES	NO	\$295.00
Northwoods National Bank		Eighth	YES - w/changes		NO	YES	\$295.00
Merry Dale Resort		Quarter	YES - w/changes		NO	YES	\$495.00
Aspirus Rhinelander Clinic		Half Page	NO	YES	NO	YES	\$800.00
Kafka's Resort		Half Page	YES - w/changes		NO	YES	\$800.00
Comfort Inn		Quarter	NO	YES	YES	NO	\$495.00
Pine Valley Lodge		Eighth	YES	NO	NO	YES	\$295.00
Hanson's Garden Village		Eighth	NO	YES	YES	YES	\$295.00
Ripco Credit Union		Quarter	NO	YES	YES	NO	\$495.00
Wal-Mart		Half Page	YES	NO	YES	NO	\$800.00
Brekke	Friendship House	Quarter	NO	YES	YES	NO	\$495.00
	Angler's Choice	Half Page	NO	YES	YES	YES	\$800.00
	Musky Bay Resort	Eighth	YES - w/changes		NO	YES	\$295.00
Brekke	West Bay Camping Resort	Eighth	NO	YES	NO	YES	\$295.00
	School of the Arts	Quarter	YES- w/changes		NO	YES	\$495.00
	Oneida County Fair	Quarter	NO	YES	YES	NO	\$495.00
	WXPR	Eighth	YES - w/changes		YES	yes	\$295.00

Olds	Northern Lights Promotion	Eighth	NO	YES	YES	NO	\$295.00
	Shoeder's RV & Marine	Quarter	NO	YES	YES	NO	\$535.00
	Quality Inn	Half Page	YES	NO	YES	NO	\$800.00
Olds	Trig's	Quarter	NO	YES	YES	NO	\$495.00
Persike	Carpet City	Quarter	NO	YES	YES	NO	\$495.00
	Park City Credit Union	Eighth	YES	NO	YES	NO	\$295.00
Alyseworth	The Dog House	Quarter	NO	YES	YES	NO	\$495.00
	David Schlupper	Eighth	NO	YES	YES	NO	\$295.00
	The Bait Shoppe/Wash Works	Quarter	NO	YES	YES	NO	\$495.00
	Mel's Trading Post	Quarter	NO	YES	YES	NO	\$495.00

\$26,505.00